



Kure Atoll, Hawaii, USA - May 12, 2016

Professional Services Terms

If you have purchased professional services from Planet, the following terms of service apply, as applicable:

- [Architecture Workshop](#)
- [Education and Research](#)
- [Launch Program](#)
- [QuickStart](#)
- [Training](#)



ARCHITECTURE WORKSHOP

Architecture Workshop is an additional service to assist Licensee in understanding how its adoption of Planet's Content and Platform will impact Licensee's enterprise, and helps Licensee plan for the changes to its enterprise that may be needed to get the most value from its investment. The Architecture Workshop includes the services listed below.

Description	Review and recommendations to help ensure that Licensee's enterprise architecture is able to successfully scale to handle the large volume of Planet's imagery and analytic data.
Deliverables	PDF or Word Doc summary report that includes a description of Licensee's current and suggested enterprise architecture after adoption of Planet's data and APIs.
Duration	The services above will be provided for a total number of hours set forth in the applicable Order Schedule, for 2 days in 4 hour increments (including 30 minute breaks) for on-site Architecture Workshops. For online Architecture Workshops, all time will be allocated in one hour blocks, delivered via web meeting.
Location	Licensee's facility or online.
Number of Attendees	Up to twelve (12) attendees per on-site session, and up to one hundred (100) attendees for online sessions..
Support	One (1) Solutions Engineer, unless otherwise required based on the breadth of topics (no additional fees, but expenses must be covered for any additional Planet personnel) pursuant to the terms of the agreement.
Assumptions	<p>As such, Licensee hereby agrees to the following assumptions:</p> <ul style="list-style-type: none"> ■ For in-person events at Licensee's facility, Licensee shall provide all Planet personnel with access to the Internet and any other resources and equipment reasonably requested by Planet. ■ For in-person events at Licensee's facility, every attendee must have a computer which is connected to the Internet. ■ Software requirements and prerequisites are dependent on which modules are selected; Planet shall provide additional detail prior to the scheduled services. ■ For in-person events at Licensee's facility, Licensee shall provide an enclosed conference room sufficient to accommodate the group. ■ Fees for services do not include expenses. Planet shall bill and Licensee shall reimburse Planet all reasonable expenses: (i) as set forth in the applicable Order Schedule or SOW; and (ii) as otherwise approved by Licensee in writing. For Planet personnel traveling to Licensee locations in the United States and/or to other locations as required by Licensee, Licensee will reimburse Planet for the actual charges for all associated travel expenses per personnel, including: (i) visa processing fees and related fees; (ii) coach-class roundtrip airfare; (iii) a per diem allowance; (iv) car rental costs; (v) costs of accommodation; and (vi) any other expenses as approved by Licensee in writing. <p>If Licensee fails to provide assistance or cooperation reasonably necessary for Planet to carry out the services described herein and in the Order Schedule or fails to timely complete or comply with any Licensee obligation hereunder, Planet's obligations may be suspended for a period of time corresponding to any delay; provided however Licensee's obligations (including payment obligations) shall continue.</p>
Permitted and Prohibited Uses	<p>Planet provides supplemental materials for enablement purposes only and for the exclusive use of the participants of the Architecture Workshop.</p> <p>Licensee may reproduce copies of Architecture Workshop materials for the registered participants.</p> <p>Licensee may not and may not permit any participant to (i) separate any parts of the Architecture Workshop materials for any other use or (ii) use audio or video equipment to record a Planet Architecture Workshop or any part thereof.</p>
Expiration	Planet will make reasonable efforts to advise the Licensee before exceeding the total service hours or number of days as set forth in the applicable Order Schedule or Statement of Work. Unused services expire if not used within 12 months of the Planet Order Schedule Start Date.



EDUCATION AND RESEARCH SERVICES

Education and Research (“E&R”) services assist Licensee in learning about Planet’s Content and Platform to reduce risk and lower cost of adoption, and include the services listed below.

Description	Education and Research Services include the following deliverables which vary depending on Licensee’s purchase of a Research or Campus license.		
Deliverables	Deliverables	Research License	Campus License
	Education Resources Access to Planet University Standard content	✓	✓
	Access to Planet University Premium content		✓
	Planet Solutions Webinar (1 Hour)	✓ 4 virtual sessions	✓ 4 virtual sessions
	Enablement Events Planet Platform Training Session (2 Hours)	✓ 2 virtual sessions	✓ 4 virtual sessions
	✓ 1 virtual event ½ day	✓ 1 in-person event Full day	
Expert Consulting Designated "office hours" virtual sessions - Planet Platform best practices - Solution mentoring - Integration & data service code examples		✓ 20 hours	
Duration	The services will be provided online via web meeting (virtual) or in-person at the Licensee’s facility as specified in the table above. The duration of virtual or in-person training sessions is as specified in the table above.		
Location	Licensee’s facility or online via web meeting.		
Number of Attendees	Up to twelve (12) attendees per on-site session, and up to one hundred (100) attendees for online sessions.		
Support	One (1) Solutions Engineer (or personnel with equivalent experience), unless otherwise required based on the breadth of topics (no additional fees, but expenses must be covered for any additional Planet personnel) pursuant to the terms of the agreement.		
Assumptions	<p>As such, Licensee hereby agrees to the following assumptions:</p> <ul style="list-style-type: none"> ■ For in-person events at Licensee’s facility, Licensee shall provide all Planet personnel with access to the Internet and any other resources and equipment reasonably requested by Planet. ■ For in-person events at Licensee’s facility, every attendee must have a computer which is connected to the Internet. ■ Software requirements and prerequisites are dependent on which modules are selected; Planet shall provide additional detail prior to the scheduled services. ■ For in-person events at Licensee’s facility, Licensee shall provide an enclosed conference room sufficient to accommodate the group. ■ Fees for services do not include expenses. Planet shall bill and Licensee shall reimburse Planet all reasonable expenses: (i) as set forth in the applicable Order Schedule or SOW; and (ii) as otherwise approved by Licensee in writing. For Planet personnel traveling to Licensee locations in the United States and/or to other locations as 		

	<p>required by Licensee, Licensee will reimburse Planet for the actual charges for all associated travel expenses per personnel, including: (i) visa processing fees and related fees; (ii) coach-class roundtrip airfare; (iii) a per diem allowance; (iv) car rental costs; (v) costs of accommodation; and (vi) any other expenses as approved by Licensee in writing.</p> <p>If Licensee fails to provide assistance or cooperation reasonably necessary for Planet to carry out the services described herein and in the Order Schedule or fails to timely complete or comply with any Licensee obligation hereunder, Planet's obligations may be suspended in whole or in part for a period of time corresponding to any delay; provided however Licensee's obligations (including payment obligations) shall continue.</p>
<p>Permitted and Prohibited Uses</p>	<p>Planet provides training materials for training purposes only and for the exclusive use of the participants of the course for which the training materials are provided.</p> <p>Licensee may reproduce copies of training materials for the registered participants.</p> <p>Licensee may not and may not permit any participant to (i) separate any parts of the training materials for any other use or (ii) use audio or video equipment to record a Planet training event or any part thereof.</p>
<p>Expiration</p>	<p>Planet will make reasonable efforts to advise the Licensee before exceeding the total service hours or number of days as set forth in the applicable Order Schedule or Statement of Work. Unused services will expire if not used within 12 months of the Planet Order Schedule Start Date.</p>



LAUNCH PROGRAM

Planet's Launch Program is a collection of services that assists Licensee in integrating Planet's Content and Platform to reduce risk and lower cost of adoption. Launch Programs include the services listed below.

Specifications:

	Discovery	Planning	Implementation and Integration	Training	Technical Exchange
Description	Planet reviews Licensee's business needs, goals and success metrics to recommend a plan that incorporates Planet products, best-practices, any necessary training, integration and implementation support for the Licensee to be successful.	Planet and Licensee collaborate to determine the best technical approach to implementing the Licensee's solution.	Planet assists the Licensee in implementing their integration with the Planet Platform. The Planet team will consult on integrating Planet APIs into Licensee workflows, implementing imagery processing pipelines, or providing assistance selecting, deploying and configuring third-party software.	Includes training sessions selected by Licensee from Planet's training catalog. Planet will assess Licensee skills and needs in advance of delivering virtual or in-person training sessions (solutions webinar, Planet Platform training sessions and application workshops) and propose an optimal training syllabus with topics selected from Planet's training catalog.	Planet leads technical exchange discussions on Licensee-selected topics that arise during development or while in operations.
Deliverables	All findings will be documented for inclusion in the final report. and will include a Licensee needs matrix, documented use cases, and recommended solutions.	Planet's recommendations for adoption, including high-level system architecture, risks, imagery needs, scalability and performance recommendations, third-party software and other information necessary for a successful end-to-end solution.	Documentation of the implemented solution to include sample scripts or code demonstrating the recommended approach.	Certification for attendees who attend all Training modules. Copies of training documents.	Meeting minutes and recommendations. Updates on Planet products, including new features and improvements.

Terms:

Duration	The services above will be provided for a total number of hours set forth in the applicable Order Schedule, in 4 hour increments (including 30 minute breaks). If the Licensee requires an on-site visit, the minimum duration is 3 days and the maximum is 5 days.
Location	Licensee's facility or online
Number of Attendees	Up to twelve (12) attendees per on-site session, and up to one hundred (100) attendees for online sessions.
Support	One (1) Solutions Engineer (or personnel with equivalent experience), unless otherwise required based on the breadth of topics (no additional fees, but expenses must be covered for any additional Planet personnel) pursuant to the terms of the agreement.
Assumptions	<p>As such, Licensee hereby agrees to the following assumptions:</p> <ul style="list-style-type: none">■ For in-person events at Licensee's facility, Licensee shall provide all Planet resources with access to the Internet and any other resources and equipment reasonably requested by Planet.■ For in-person events at Licensee's facility, every attendee must have a computer which is connected to the Internet.■ Software requirements and prerequisites are dependent on which modules are selected; Planet shall provide additional detail prior to the scheduled services.■ For in-person events at Licensee's facility, Licensee shall provide an enclosed conference room sufficient to accommodate the group.■ Fees for services do not include expenses. Planet shall bill and Licensee shall reimburse Planet all reasonable expenses: (i) as set forth in the applicable Order Schedule or SOW; and (ii) as otherwise approved by Licensee in writing. For Planet personnel traveling to Licensee locations in the United States and/or to other locations as required by Licensee, Licensee will reimburse Planet for the actual charges for all associated travel expenses per personnel, including: (i) visa processing fees and related fees; (ii) coach-class roundtrip airfare; (iii) a per diem allowance; (iv) car rental costs; (v) costs of accommodation; and (vi) any other expenses as approved by Licensee in writing. <p>If Licensee fails to provide assistance or cooperation reasonably necessary for Planet to carry out the services described herein and in the Order Schedule or fails to timely complete or comply with any Licensee obligation hereunder, Planet's obligations may be suspended for a period of time corresponding to any delay; provided however Licensee's obligations (including payment obligations) shall continue.</p>
Permitted and Prohibited Uses	<p>Planet provides training materials for training purposes only and for the exclusive use of the participants of the course for which the training materials are provided.</p> <p>Licensee may reproduce copies of training materials for the registered participants.</p> <p>Licensee may not and may not permit any participant to (i) separate any parts of the training materials for any other use or (ii) use audio or video equipment to record a Planet training event or any part thereof.</p>
Expiration	Planet will make reasonable efforts to advise the Licensee before exceeding the total service hours or number of days as set forth in the applicable Order Schedule or Statement of Work. Unused services will expire if not used within 12 months of the Planet Order Schedule Start Date.



QUICKSTART

QuickStart is an additional service to assist Licensee in learning about and implementing Planet's Content and Platform to reduce risk and lower cost of adoption. QuickStart includes the services listed below.

Description	<p>Up to sixteen (16) hours of consultation that may be used for training or consulting on the Planet Platform. May include virtual or online training sessions or consultation on matters such as use cases for Planet data and data services, best practices for accessing Planet data, and sharing code examples for making effective use of Planet data.</p> <p>Planet may assess Licensee skills and needs in advance and propose a training agenda or code samples.</p>
Deliverables	Copies of training documents or sample scripts or code to show recommended approaches, as applicable.
Duration	For Quickstart training sessions, all time will be allocated in one hour blocks, and the parties will mutually agree upon a schedule.
Location	QuickStart will be conducted fully remotely, either in web meetings, virtual classes, or email correspondence.
Number of Attendees	Up to twelve (12) attendees per session.
Support	One (1) Solutions Engineer or personnel with equivalent experience
Assumptions	<p>As such, Licensee hereby agrees to the following assumptions:</p> <ul style="list-style-type: none"> ■ Every attendee must have a computer which is connected to the Internet. ■ Software requirements and prerequisites are dependent on which modules are selected; Planet shall provide additional detail prior to the scheduled services. ■ It shall provide an enclosed conference room sufficient to accommodate the group. <p>If Licensee fails to provide assistance or cooperation reasonably necessary for Planet to carry out the services described herein and in the Order Schedule or fails to timely complete or comply with any Licensee obligation hereunder, Planet's obligations may be suspended for a period of time corresponding to any delay; provided however Licensee's obligations (including payment obligations) shall continue.</p>
Permitted and Prohibited Uses	<p>Planet provides training materials for training purposes only and for the exclusive use of the participants of the course for which the training materials are provided.</p> <p>Licensee may reproduce copies of training materials for the registered participants.</p> <p>Licensee may not and may not permit any participant to (i) separate any parts of the training materials for any other use or (ii) use audio or video equipment to record a Planet training event or any part thereof.</p>
Expiration	Planet will make reasonable efforts to advise the Licensee before exceeding the total service hours or number of days as set forth in the applicable Order Schedule or Statement of Work. Unused services will expire if not used within 12 months of the Planet Order Schedule Start Date.



TRAINING

Training is an additional service to assist Licensee in learning about Planet's Content and Platform to reduce risk and lower cost of adoption. Training includes the services listed below.

Description	Includes training sessions selected by Licensee from Planet's training catalog. Planet will assess Licensee skills and needs in advance of delivering virtual or in-person training sessions (solutions webinar, Planet Platform training sessions and application workshops) and propose an optimal training syllabus with topics selected from Planet's training catalog.
Deliverables	Certification for attendees who attend all Training modules, and copies of training documents.
Duration	<p>The services above will be provided for a total number of hours set forth in the applicable Order Schedule, in 4 hour increments (including 30 minute breaks) for on-site Trainings. For online Training, all time will be allocated in one hour blocks, delivered via web meeting.</p> <p>The minimum duration for an on-site Training class is 2 days and the maximum is 4 days (except Licensees with Education and Research Use Rights, in which case the maximum duration for the Training class is 2 days).</p>
Location	Licensee's facility or online.
Number of Attendees	Up to twelve (12) attendees per on-site session, and up to one hundred (100) attendees for online sessions.
Support	One (1) Solutions Engineer (or personnel with equivalent experience), unless otherwise required based on the breadth of topics (no additional fees, but expenses must be covered for any additional Planet personnel) pursuant to the terms of the agreement.
Assumptions	<p>As such, Licensee hereby agrees to the following assumptions:</p> <ul style="list-style-type: none"> ■ For in-person events at Licensee's facility, Licensee shall provide all Planet personnel with access to the Internet and any other resources and equipment reasonably requested by Planet. ■ For in-person events at Licensee's facility, every attendee must have a computer which is connected to the Internet. ■ Software requirements and prerequisites are dependent on which modules are selected; Planet shall provide additional detail prior to the scheduled services. ■ For in-person events at Licensee's facility, Licensee shall provide an enclosed conference room sufficient to accommodate the group. ■ Fees for services do not include expenses. Planet shall bill and Licensee shall reimburse Planet all reasonable expenses: (i) as set forth in the applicable Order Schedule or SOW; and (ii) as otherwise approved by Licensee in writing. For Planet personnel traveling to Licensee locations in the United States and/or to other locations as required by Licensee, Licensee will reimburse Planet for the actual charges for all associated travel expenses per personnel, including: (i) visa processing fees and related fees; (ii) coach-class roundtrip airfare; (iii) a per diem allowance; (iv) car rental costs; (v) costs of accommodation; and (vi) any other expenses as approved by Licensee in writing. <p>If Licensee fails to provide assistance or cooperation reasonably necessary for Planet to carry out the services described herein and in the Order Schedule or fails to timely complete or comply with any Licensee obligation hereunder, Planet's obligations may be suspended for a period of time corresponding to any delay; provided however Licensee's obligations (including payment obligations) shall continue.</p>
Permitted and Prohibited Uses	<p>Planet provides training materials for training purposes only and for the exclusive use of the participants of the course for which the training materials are provided.</p> <p>Licensee may reproduce copies of training materials for the registered participants.</p> <p>Licensee may not and may not permit any participant to (i) separate any parts of the training materials for any other use or (ii) use audio or video equipment to record a Planet training event or any part thereof.</p>
Expiration	Planet will make reasonable efforts to advise the Licensee before exceeding the total service hours or number of days as set forth in the applicable Order Schedule or Statement of Work. Unused services will expire if not used within 12 months of the Planet Order Schedule Start Date.