

Planet has the largest earth observation collection capacity in the market, and soon Planet's satellite constellations will be able to acquire multispectral imagery of the entire Earth every day. The Application Developer Program (ADP) enables you to tap into Planet's unprecedented, global dataset using our evolving Planet Platform. Enhance your platform or product development to deliver actionable insights to your customers. The datasets you can gain access to are:

PlanetScope RapidEye SkySat Landsat 8 Sentinel-2

We have two partnership options under the ADP: Analytics and Ecosystem partnerships.

PARTNERSHIP OPTIONS



ANALYTICS

Provide actionable insights via algorithm and product development

Goal: Demonstrate the value of daily data and increase commercial opportunities through value-added products.

- Designed for groups needing access to custom datasets to develop analytic products
- Ability to access data needed to complete product development
- Shared commercial arrangements on products sold to end users

ECOSYSTEM

Enable data interoperability via platform integration

Goal: Distribute Planet's data in your platform, tools, and customer workflows.

- Designed for organizations seeking platform interoperability with Planet's API
- Demonstrated through unlimited access to Planet's Open California data set
- Shared exposure among Planet's existing customer base

KEY BENEFITS

Analytics	Ecosystem	
Get substantial discounts on the custom datasets and platform features you need to take your product to market	Get unlimited access to Planet's Open California dataset and evolving platform at no cost	
Reach new customers through joint selling, marketing, and media opportunities	Reach new customers through joint marketing and media opportunities	
Turn profit with favorable commercial arrangements on products sold	Enable next-level insights through integration with a powerful dataset	

PROGRAM DETAILS

Partnership Options	Period	Key Deliverables	Data
development pe 1 year (flexible) Commercializat Ongoing post-p	Product & market development period: 1 year (flexible)	Partner provides: Integration into platform and applications	Data: Custom
		Planet provides: Access to Planet tools and custom datasets at substantial discount to list price	If interested in SkySat archive imagery or learning about current SkySat tasking requests, contact team@ planet.com
	Commercialization period: Ongoing post-product		
		Both: Co-sell arrangements created	
	& market development	Option 1: Negotiated rev share on	
	period	partners prod (typically 20%)	
		• Option 2: Planet paid on sale-by-sale	Fee: 95% discount
			during product & market development period, min
		Both: Joint co-marketing plan	USD 50,000
		- Both. Joint co-marketing plan	
Ecosystem 1 ye	1 year	Partner provides: Integration into platform and tools	Data: Open California
		• Planet provides: Access to Planet tools and Open California dataset	Fee: Free
		Both: Joint co-marketing plan	

